

BlockDOS Reseller Program

Maximize your profits while providing enterprise-grade DDoS protection, secure hosting, dedicated servers, SSL, CDN, anti-spam, malware removal and vulnerability scanning solutions.

Learn more about reseller program at <https://www.blockdos.net/resellers>

The BlockDoS Reseller Program is meticulously designed to identify and reward resellers for their sales and technical expertise, level of interaction with BlockDoS, and continuous commitment to promoting BlockDoS products and solutions to customers. Our idea is to support and grow your business by delivering competitive margins, dedicated sales assistance and innovative sales & marketing strategies. As our valued partner, you will have access to sales and technical tools, training, and marketing resources that will help open doors and close deals. Two levels of membership allow you to engage with BlockDoS at a level representing your business resources, areas of specialty, and commitment to our brand. Membership is as simple as a short online enrollment with requirements and benefits increasing at next tier with more sales commitment. Whatever level you choose, BlockDoS will provide you with the tools and support you need to help you succeed!

Authorized Reseller Partner Requirements:

- Reseller Program Application
- Signed Reseller Agreement
- Product Marketing campaign (At least 1/quarter)
- Meet minimum sales volume per cycle
- Participate in our periodic partner surveys
- Work toward BlockDoS annual product sales target

Authorized Reseller Partner Benefits:

- Reseller Program Application
- Ability to resell BlockDoS products, services & support
- Access to our pre-sales & post-sales technical support
- Business Development Planning
- Periodic Partner Advisory Sessions
- Monthly Partner Newsletter
- Press Release Support
- Dedicated Account Manager
- Receive Special Volume Discounts

Basic Resellers

Once your application to be our registered reseller is approved, you are automatically enrolled into our basic reseller program. Basic Resellers have access to self-serve sales tools, reseller toolkit and marketing resources.

Gold Resellers

For partners who are committed to work with BlockDoS & who meet the minimum quarterly revenue targets are invited to enroll in our premium category of Gold Resellers. They must maintain their quarterly revenue attainments in order to stay enrolled in the program. Gold reseller membership entitles them for sales incentives, dedicated channel account partner, access to pre-sales and post-sales technical support & a number of exclusive benefits.

Program Benefits	Basic Reseller	Gold Reseller
Reseller Toolkit Access	✓	✓
Digital Marketing Resources	✓	✓
Social Media & SEM Guides	✓	✓
Monthly Reseller Newsletter	✓	✓
Market Expansion Programs	–	✓
Lead Sharing	–	✓
Technical & Sales Support	Basic Reseller	Gold Reseller
Product Training	✓	✓
Access to pre-sales & post-sales support	–	✓
Dedicated Channel Account Manager	–	✓
Sales Enhancement	Basic Reseller	Gold Reseller
Sales Training	✓	✓
Competitive Intelligence	✓	✓
Volume Discounts	✓	✓
Sales Incentives	–	✓

About BlockDOS

BlockDoS is a leading Canadian organization, established in 2005 as the most Secured Dedicated Hosting and Distributed Denial of Service (DDoS) Mitigation Service provider. We guarantee 99.9% uptime SLA on Enterprise Protection solution. Once your website is secured by BlockDoS, all the traffic will be routed through our global network of high-powered servers that inspect all incoming traffic, keeping hackers out while accelerating your traffic. BlockDoS delivers state of the art IT security solutions and excellence in business performance by ensuring a high level of security of the IT services; delivering a cost effective and sustained level of security that is aligned with needs of our clients; and developing and maintaining high levels of confidentiality, integrity and availability.